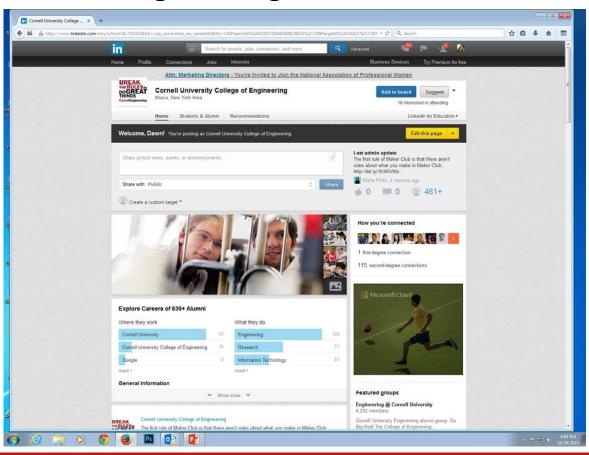
Cornell Engineering

Breaking Rules to Advance Engineering Science

Brand: Phase Two Update October 2015







Brand: Phase Two

Social Media Plan Based on testing, monitoring, increased awareness through implemented social media campaign, including monitoring on all platforms (Twitter, LinkedIn, Facebook and YouTube).

PR Plan Implementation:

Create a unique PR program to increase awareness of our unique strengths among students, alumni, prospects, industry and those interested in Engineering.





Social Media Results and beyond...

- Paid social testing for target audiences (\$6000 over 6 months)
 - Parents
 - Prospects
 - People interested in Engineering
- Determined best:
 - Content
 - Medium
 - Images
 - Tone/Messaging
- Determined Share of Voice
- Method of using Social Media: 85% mobile





Total Impact Social Media

(March-October 2015)

Original Followers:

Facebook: 3,462 Twitter: 7,086 LinkedIn*: 204

CornellEngineering Social Media (Mar-Oct 2015)				
	Twitter	Facebook	LinkedIn*	Total
Impressions	1,247,100	2,161,334	235,902	3,644,336
Engagement	5,669	64,681	1240	71,590
Web Clicks	3,669	45,417	775	49,861
Video Views	12,224	71,991	n/a	84,215
New Followers	1,683	4,457	813	6,953
Total Followers	8769	7919	1017	17705

*2 new Linked In Properties...a University page and Company page





Best "Facebook" Post (March-October)

Top Post

Organic Reach: 3,324 Paid Reach: 117,991 Total Reach: 121,315 Engagements- 3,023 Eng. Rate- 2.0%

Post Details

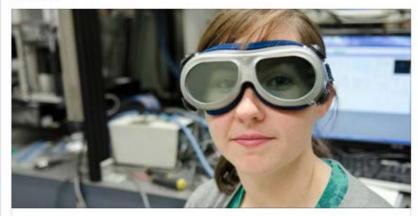


Cornell University College of Engineering

Published by Sarah Johnson (2 · October 6 at 3:45pm ·

🍿 Like Page

How one student transformed from college freshman to award winning engineer.



Breaking Rules to Have Real Impact

Megan Hill, senior in the Department of Materials Science and Engineering at Cornell, began to dream as a freshman that maybe someday before she graduated she would be able to get into the...

ENGINEERING.CORNELL.EDU





Best "Linked In" Post (March-October)

Cornell University College of Engineering "Being in a group with 51 other girls that share some of the same interests as me is absolutely amazing." Student perspectives from the CURIE Academy: http://bit.ly/1LNfTBh



CURIE Academy fuels girls' passion for engineering

bit.ly • Jesse WhiteNoah Snavely, associate professor of computer science, works with high school students on their graphics programming project during the 2015 CURIE Academy.

Organic Targeted to: All Followers

> 3,884 2 impressions clicks

2 61 clicks interactions 1.62% engagement TOP POST: Impressions: 3,877 Engagements: 61 Engagement Rate: 1.62%





Phase Two-PR recommendation

Research:

Focus Groups in April

Cornell engineering leaders

- Brand council
- Alumni group in Boston
- Current student group

Numerous ideas generated for engagement that shows our unique strengths (Annual Build Day, Parent Portal, Online Maker Community etc..)

Additional Public Relations ideas as well.

Conferences

Symposiums

Feature Story Campaign



Phase Two-PR recommendation

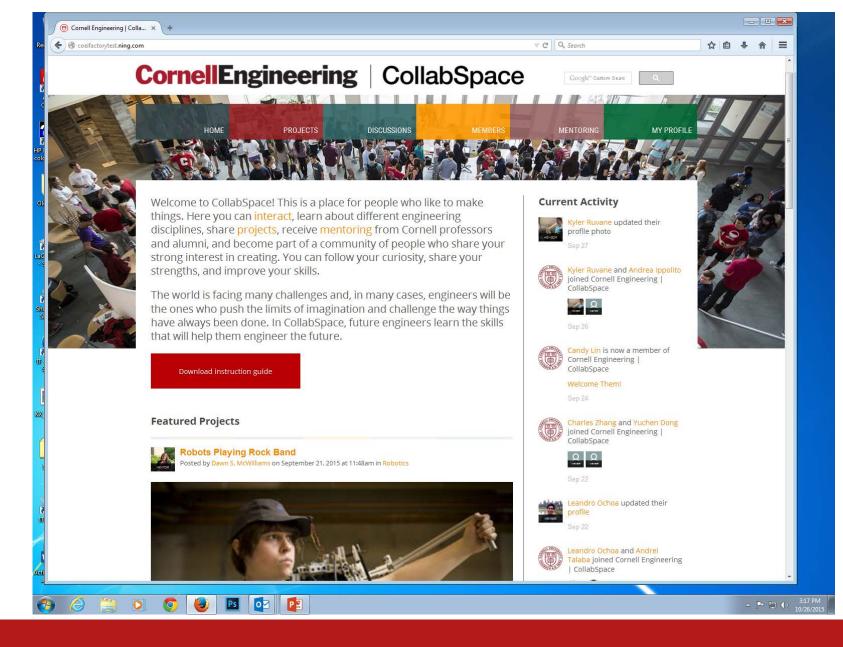
Started working with one:

Online Community for Makers/Engineers

- Tested our ideas with high school student groups over the summer.
- Planned as an early engagement community run by Cornell Engineering for potential engineers as young as 10.
- Increase awareness of the College well before they are thinking about it.









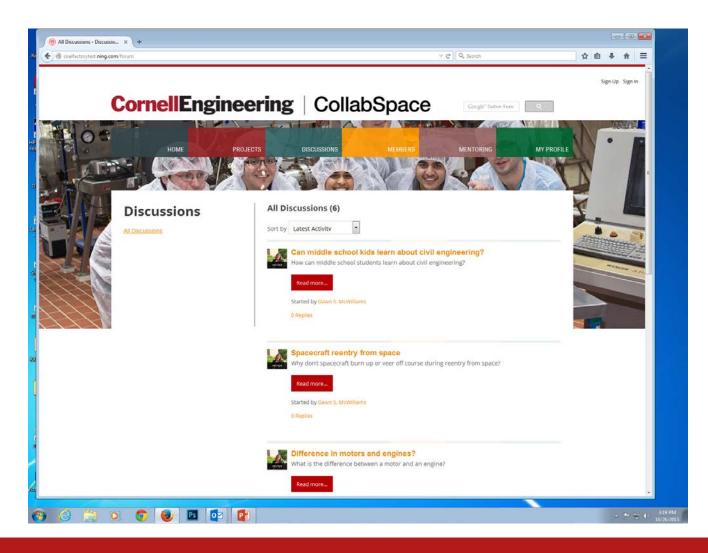
Project Space with Advisors







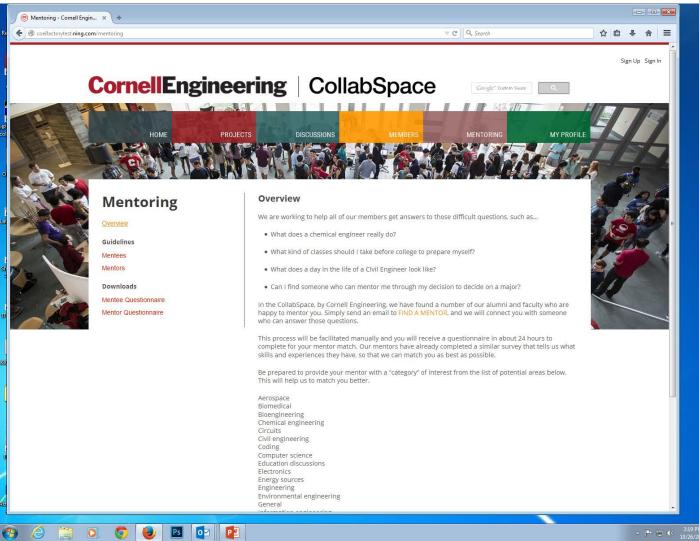
Discussions with Feedback







Mentors





Profile and Email within the Collab





Collab Space powered by Cornell Engineering

September 26th and 27th, 2015, at World Maker Faire in Queens, New York, Cornell Engineering and RDW Group conducted testing of the COE betaplatform community known as CollabSpace *with 68 personal interviews*).

What we learned the users wanted:

- "How-To" videos
 A prevalent response was to infuse
 into the site "How-To" or Tutorial
 videos walking viewers through a
 concept.
- Forums separated by subject matter, related, there is a call for "moderators" within the forums to keep discussion on topic
- New DIY Projects

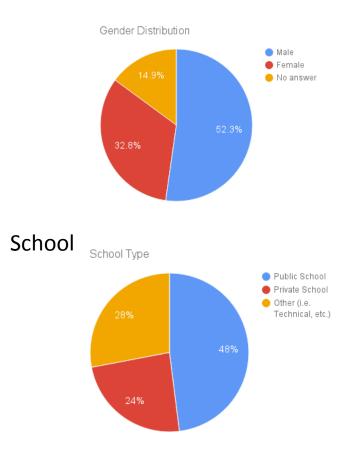




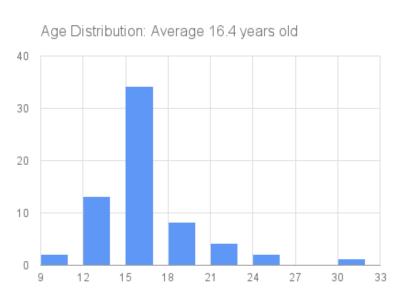


Intercept Audience Dashboard

Gender



Age



Overall, 68 individuals were intercepted and interviewed within the two-day period.



Key Rating Questions

- What rating would you give the test site (between 1 and 5; 5 being the best)?
 - Average Rating: 4.06
- How likely are you to visit this site again (between 1 and 5; 5 being the best)?
 - Average Rating: 4.08
- How likely are you to connect with a Cornell Engineering Mentor (between 1 and 5; 5 being the best)?
 - Average Rating: 4.14
- How likely are you to recommend the site to a friend (between 1 and 10; 10 being the best)?
 - Average Rating: 8.2

"Very excited about this site."

"There is some really cool stuff on this site."

"I am likely to visit the site, but it's important that it remains active. I would stop if no activity."

" Mentors must be accessible and invested in providing quality feedback."

"I would recommend it to my computer programming class."



¿Similar Sites?

General sentiment from those interviewed is there is no "sister" site to 'CollabSpace' currently in existence.

As far as similar sites (or sites that attract young engineers/makers):

Instructables: 11 mentions YouTube: 9 mentions Thingiverse: 4 mentions Makezine: 4 mentions

Also receiving votes: Stack Overflow (3), FTC Forums (3), Google (3), and Kahn Academy, GitHub & Science buddies (1 each).







Moving Forward

- Conduct outreach to interviewees who volunteered to become part of the beta testing community.
 - Seed the site with additional COE professors, alumni, and student advisors to ensure lively discussion during the test phase.
 - Run test community between now and November 26th, Thanksgiving. (86 people signed up top be testers)
 - Conduct focus groups and/or survey test community users to flesh out pros/cons and needs of site; and re-visit site name.
 - COE to consult with and secure approval of Cornell University attorneys on CollabSpace community and integrate further recommended language into Site Terms & Conditions.
- Crystallize design, functional, and content needs by early-December





Brand: Phase Two

Questions?

Social Media

Engaged on Social Media? Are you following us? What do you like? What do you think we should add?

On the Collab Space

Are you interested a being a mentor?

Do you have suggestions for the online site?

Do you have Makers/children/grandchildren who might want to be on the test site?

