



Date: 4/12/2013
Quotation #: 20130412-1
Quote Expires On: 6/12/2013
Terms: Pro service starts on receipt of payment, or a later date if preferred

Sharp Moon, Inc.
 P.O. Box 2424
 Champaign, IL 61825-2424
 773-599-3777

To:
 Jesse Koennecke
 Head - Electronic Resources
 B75 Mann Library
 Cornell University
 Ithaca, NY 14843

Item	Description	Amount
1	12 months Callisto Pro service for a doctoral/professional level educational institution over 20,000 FTE. Base service includes one Site and five (5) Access Routes.	\$3,300.00
Optional upgrades:		
2	[Optional] (Bulk discount rate for 6th and greater) Add-On Access Routes for monitoring subscriptions & access through additional IP networks or EZproxy	\$290.00 each
3	[Optional] Add-On "Site". Provides more control and specificity to dashboard user authorizations, scope of alerts, and provider configurations. Recommended for situations where a college or departmental library has some ER subscriptions and/or ER support personnel distinct from the campus at large. Also recommended as a way to organize multiple Access Routes into meaningful groups.	\$75.00 each
		Sales Tax: <u> \$0.00</u>
Example Configurations:		
5 routes, 1 site:		\$3,300.00
10 routes, 2 sites:		\$4,825.00
15 routes, 2 sites:		\$6,275.00
25 routes, 2 sites:		\$9,175.00

- 4 **Group Purchase Benefits:**
 If both Columbia University and Cornell University subscribe to Callisto Pro we will:
- 1) **Extend a 15% discount to both institutions, renewable as long as both are Callisto Pro subscribers.**
 - 2) For no extra charge, configure an additional "Site" within Callisto for the 2CUL partnership level which may be useful for managing cross-institutional dashboard authorizations and shared subscription profiles (if any).

Quotation prepared by: John Weible, john@sharpmoon.com

This message contains confidential information and is intended only for the individual and entities named.