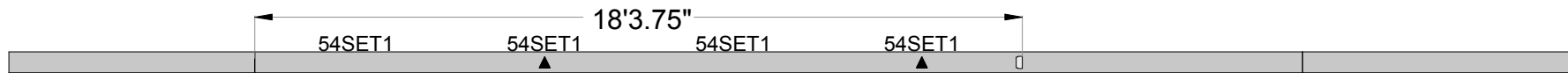


CORNELL UNIVERSITY STONE CENTER OPTION 2



CORNELL UNIVERSITY STONE CENTER OPTION 2

PLAN: 1/4" = 1'-0"

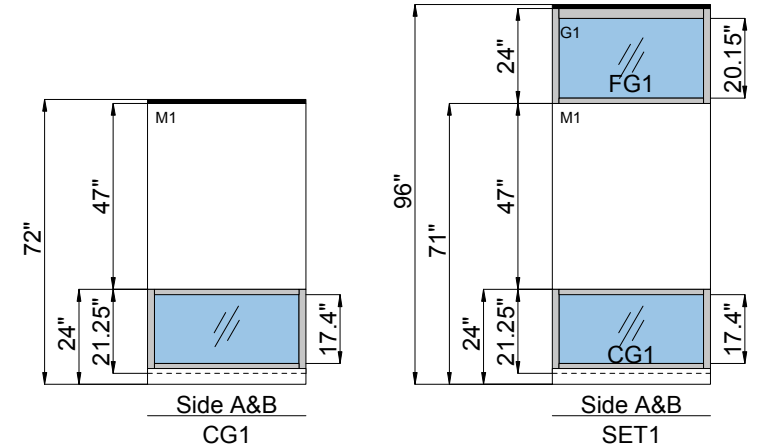


CORNELL UNIVERSITY STONE CENTER OPTION 2



PROJECT NOTES:

Lineal Footage Legend	
Total Lineal Footage	18'3.75"
PROJECT NOTES	
SEISMIC KIT W/ ESCUTCHEON PLATE:	No
HANG ON COMPONENTS:	No
FLOOR TYPE:	Carpet
CEILING HEIGHT:	96"
CEILING GRID TYPE:	Drywall Attached Ceiling Rail
TRIM TYPES	
4" BASE COVER	A1 (A0): Clear Anodized Aluminum 8-minute etch
WALL POST BACK COLOR	A1 (A0): Clear Anodized Aluminum 8-minute etch
RECESSED CEILING RAIL	P1 (P277): Silver Anodized Aluminum
GENIUS FLUSH CONNECTOR	A1 (A0): Clear Anodized Aluminum 8-minute etch
DOOR AND GLAZING TRIM	A1 (A0): Clear Anodized Aluminum 8-minute etch
FINISH SUMMARY	
Anodized A1 Clear Anodized Aluminum 8-minute etch	AL-AO
Erasable Steel/Markerboard M1 Porcelain	MARKER
Glass G1 1/4 inch Clear Tempered - Vertical	GLA/V
Powdercoat P1 Silver Anodized Aluminum	P277-SX



Genius Wall Quotation



Project Name: Cornell University Stone Center

Quote #: 120366SE

Creation Date: 01/24/2012
 Revised Date: 01/24/2012
 KI Rep Name: Chris Ryczek
 KI Rep #: 12201
 Market Code: 1 - University & College

Exp. Date: 04/24/2012
 Prepared By: K. Hildreth
 Quote Request Receipt Date: 01/19/2012
 Unconfirmed Ceil Ht.: 96"
 Std Panel Module: 54"

Sold To:

Company: Cornell University
 Contact:
 Address:
 City: Ithaca
 State: NY
 Zip:

Ship To:

Company: Cornell University
 Contact:
 Address:
 City: Ithaca
 State: NY
 Zip:

Part Number	Description	List	Sell %	Ext. Sell
KI Genius Walls	18 Lineal feet of Wall			\$4,939.60

Components	\$4,939.60
Installation	\$1,258.00
Freight	\$200.00
LTL Crating	\$180.00
Fuel Surcharge	\$0.00
Sales Tax - Material	\$0.00
Sales Tax - Freight	\$0.00
Sales Tax - Installation	\$0.00
Total	\$6,577.60

Add 100.00 per light switch location for a single or tandem light switch post next to the doorframe. Back box, faceplate, conduit and pull string are included. Final hardwiring and switch to be provided by others

Add 100.00 per electrical cutout, bracket, box and conduit in the panel base for electrical applications. Duplex receptacles and final hardwiring to be provided by others

Add 224.00 per panel for the Pent pre-wired electrical system. Includes harness, top feed and receptacles. Final hardwiring by others

Add 133.00 per box for a Spider 2-gang box. Includes back box, brackets, 1/2" flex conduit in the panel, steel barrier, trim plate and (1) face plate per gang. Receptacles and final hardwiring to be provided by others

Add 133.00 per box for a Spider 4-gang box. Includes back box, brackets, 1/2" flex conduit in the panel, steel barrier, trim plate and (1) face plate per gang. Receptacles and final hardwiring to be provided by others

Add 96.00 for each Schlage AL10S Saturn 626 lever-handled passage set and door stop

Add 140.00 for each Schlage AL50PD Saturn 626 lever-handled lock set and door stop

Customer specified hardware may be included as an additional cost. Please specify hardware type to be included

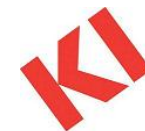


- Includes pricing for less than truckload shipments. Less than truckload shipments will ship via LTL common carriers and typically arrive within 3 business days. If a specific time and date for delivery is required, please add 2,100.00 for a dedicated freight carrier.
- Installation and delivery is based on Non Union straight wage with no-charge access and exclusive use of unloading docks and elevators capable of accommodating 8 panels. If elevators cannot accommodate KI Genius panels, additional installation charges will apply including but not limited to:
 - Coordination, scheduling, and payment of any necessary costs for hoisting, elevators, crane time, and all associated operations, flaggers, riggers, and traffic control.
 - Coordination, implementation and costs for removal, protection, and/or installation of exterior windows to facilitate stocking and debris removal.
- All areas shall be free and clear of other trades prior to commencement of installation. Following installation, the general contractor must provide protection, Quality Control sign-off and facilitate product replacement, installation repairs and trade back charges. Additional charges will also be assessed if the general contractor is responsible for any of the following:
 - Crew scaling charges for down time and remobilization minimum eight hour per man charge per occurrence.
 - Production loss and crew over staffing and reduction due to schedules and delivery impacts.
 - Overtime premiums for schedule delays or adjustments regardless of the basis (unless directly attributed to KI).
 - Interior and exterior logistical coordination (parking shuttles, ramps, and platforms, product lay down, phased work areas, etc.).
 - Jurisdictional requirement/charges (wall bracing and seismic supports or any other changes not detailed and approved).
 - Relocation of cut stations due to site logistics and scheduling.
- ASCE Standard-7, Section 13.5.8: Additional installation services and hardware charges will be added to the price stated above in the event compliance with Section 13.5.8 of the ASCE Standard 7-05 (2005) (or any successor or replacement code or section thereto) is required or requested by customer or local inspectors. Customer agrees that customer shall be responsible for determining whether compliance with ASCE Standard 7-05, 13.5.8 is required and shall communicate any such requirements to KI no less than 2 weeks prior to commencement of installation. **If professional engineer stamped drawings with appropriate calculations for this particular site are deemed necessary, the cost will be passed on to the purchaser at an additional charge.**
- Building/Construction permits, if required, are by others. KI recommends that the purchaser consult with their local building code department.
- Please reference KIs Power/Data Instruction manual which details standard power/data configurations and locations. Limiting panel types and the number of configurations of electrical/data/strobes/thermostats/light switch cutouts, or boxes in the panels, will simplify future reconfigurations and make for a more efficient use of your Genius Wall System.
- KI will include up to ten different panel configurations as shown in our final customer approved panel key drawing as part of our overall KI shop drawing submittals at no charge (designated by a special ZG part #). Should there be a requirement for additional configurations beyond ten, we may apply a design fee of \$200 per configuration to our quoted price. In addition, all non-standard configurations and locations will require additional lead-time, and lead-time will vary depending on material availability and complexity.
- Additional installation services and hardware charges will be added to the price stated above in the event compliance with Section 13.5.8 of the International Building Code (2006) (or any successor or replacement code or section thereto) is required or requested by customer. Customer agrees that customer shall be responsible for determining whether compliance with IBC Section 13.5.8 is required and shall communicate any such requirements to KI no less than 2 weeks prior to the commencement of installation
- Lead-time is 6 to 8 weeks for standard product and begins upon receipt of approved drawings and submittals. Submittal information includes a ceiling height guarantee, finish selection and approval, shop drawing approval and field dimension verification. Building conditions/construction, including and not limited to dry wall and ceilings, must be completed within 6 to 8 weeks of the requested ship date of the KI product. This allows for timely field verifications and fabrication. If areas are unavailable prior to 6 to 8 weeks of the ship date, the KI product may require split shipment and are subject to additional freight and installation charges. The customer may sign-off on and take responsibility for "hold-to" dimensions to avoid project delays. A firm ship date will be acknowledged upon receipt of this information. Lead times vary pending product design requirements, raw material availability and production backlog.

Lead-time Milestones

Purchase Order Receipt	START
Layout Drawing Development	5 Business Days
Drawing and Finish Approval, Verified Field Dimensions	5 - 10 Business Days
Order Release and Manufacturing Lead-time	6 - 8 weeks
Delivery	3 - 5 Business Days
Installation (500 LNF per week)	

Additional Information



1. Any applicable sales or other tax will be added upon invoicing. If you are tax exempt, please provide a copy of a valid tax exemption certificate with your purchase order.
2. All products listed above will be manufactured in accordance with KI specifications. Finishes will be standard unless stated otherwise.
3. The first and last page of this quote must accompany you company's purchase order and the quote number must be referenced in the body of the purchase order to ensure accurate and timely entry of the product and pricing. Without this information **there may be delays in entry, manufacturing, delivery, and installation of the product. In addition, if this is the first time you are ordering from KI, please include a tax exempt certificate, if applicable, and contact your sales rep for proper account activation.**
4. KI requires a valid purchase order to be printed on an official company document and signed by an authorized agent of your company. The purchase order should stipulate exactly the merchandise or service to be transacted by quantity, stock keeping unit (SKU), and price. KI will not accept a quotation or quote worksheet as the basis of an order unless it is specifically referenced in the purchase order. In the event that a customer does not issue standard purchase orders, then all quotes or quote worksheets must be accompanied by a statement on an official company document (letterhead will suffice) authorizing KI to proceed with an order as documented on a quote. Signatures on the quote or worksheet will not be adequate to an order. Order requests received that do not meet these minimum requirements will likely result in delays to the entry, manufacturing and shipping of the product. **Please issue all purchase orders to KI at the below address and fax the order to KI at the fax number listed below or to the Send PO To: company specified below.**
5. Please refer to KI's price list, acknowledgement or www.ki.com/warranty for a complete version of KI's Terms and Conditions and Warranties. Non-Standard items are not returnable and not cancelable. The warranty on non-standard product is one year. Modification to U.L. Listed products eliminates the listing. Product will not have U.L. Listing labels unless specifically spelled out in the quote.
6. KI's standard credit terms are Net 30 days. It is the policy of KI to grant the extension of credit to those customers who meet or exceed predetermined base line credit worthiness requirements as established by KI. KI reserves the right to modify credit terms at its discretion.
7. Leasing Provisions - The first and last monthly payments are required at the time of signing. Lease quotations subject to IFC credit approval. Rates are based upon current market and subject to change of notice.
8. Freight and Fuel surcharge - KI reserves the right to apply a Freight and Fuel surcharge to customer orders. This may vary over time due to prevailing economic conditions. The freight and fuel surcharge on this quote is an estimate. The final fuel surcharge fee will be determined at the time the order is placed.

Customer Name (Print): _____

Customer Signature: _____

Date: _____

Issue PO To: KI (Krueger International)
1330 Bellevue Street
Green Bay, WI 54302
Phone: 800-454-9796
Fax: 800-405-2264
Website: <http://www.ki.com>

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